

- SANABEL EXPORT -

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1006 Lausanne
Suisse – Switzerland
N° Fédéral : CH-550-1047030-1

SANABEL EXPORT is a Swiss company based in Lausanne, Switzerland with knowledge of the world's markets and products. The company was established 1999 under the leadership of an experienced Swiss trader in order to combine traditions and innovation, precision and Globality to secure the profits in the sophisticated commodity market..

Our commodities from genuine suppliers from Russia, Ukraine, Brazil, Poland, India, Argentine, Vietnam and Thailand. Most of our suppliers are state companies or private companies with turnovers of more than 1 billion USD.

Products:

We work with the following products:

- Urea : granular and prilled
- Cement R32.5, 42.5. 52.5 Type I.II.III.IV. V
- Sugar Icumsa 45
- Rock phosphates
- Iron ore
- Wheat and rice
- Sunflower Oil

Our clients geographical distribution:

Europe: Cement, Urea, Metal.

Middle East: Cement, Urea, Sugar, Wheat, Rice, Sunflower Oil.

Asia: Cement, Urea, Sugar.

Africa: Cement, Urea, Sugar, Sunflower Oil, Wheat.

North America: Cement, Urea.

Central America: Urea, Cement.

South America: Urea, Cement.

A team of 20 employees in the clients services.

Procedures:

- 1) Buyer submits a valid and complete Letter of Intent (LOI) – using Buyer's Company letterhead, and Bank Comfort Letter (BCL), or an Irrevocable Corporate Purchase Order (ICPO);
- 2) Seller issues a Full Corporate Offer (FCO) and/or a Draft Contract (DC) with full banking coordinates in 24 hours after the receipt of the LOI;
- 3) Buyer accepts and agrees with the terms and conditions of the FCO and/or DC by counter signature and Company stamp, sending it to the Seller;
- 4) Signed FCO and/or DC is sent via fac-simile (or e-mail), which will be deemed as original and valid;
- 5) Hard copies of the Contract to be issued by the Seller are exchanged with the Buyer;
- 6) Buyer signs and stamps all copies and returns 2 (two) hard copies of the Contract to the Seller;
- 7) Seller and Buyer lodge the hard copies of the Contract with their respective Banks;
- 8) The Buyer's Bank will provide Proof of Funds (POF) to the Seller's Bank. The POF is operative, or non-operative BG, SBLC or FFDLC;
- 9) Buyer will present pre-advised SBLC or BG to be approved by the Seller's Bank;
- 10) Seller will issue a 2% Performance Bond (PB) to activate the BG, SBLC or FFDLC;
- 11) Shipment and delivery commence as per Contract, approximately 35-45 days after Contract Closure, unless 15-day option is selected.

Important Notes

- 1) We will **ONLY** accept to start negotiations upon receipt of Buyer's LOI and BCL issued by the Buyer – Nominal, and with 5 banking days validity;
- 2) Contract conditions: irrevocable and unconditional;
- 3) LC must be irrevocable, 100% payable at sight, against documents;
- 4) The prices provided above are NET to the Buyer, and no overpricing is permitted by the Seller;

- 5) The first shipment starts 30-45 days from contract closing, unless the 15-day option (quick shipment) is selected.
- 6) Contract contains Penalty Clause where the non-performing party will be liable to a penalty in the amount of 2% (two percent) of the total contract value;
- 7) Consult us for contracts under 12,500MT.
- 8) The prices and conditions posted in this offer are subject to modification without previous notice;

Important Informations:

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